



DPS Internal/ External Product Sales Engineer position

An opportunity has arisen for a Product Sales Engineer, to enhance the DPS Sales Team. The successful candidate will be based out of the Newtownards sales office and is an internal/ external sales role. They will be working as an integral part of a busy team, to assist with the creation and provision of pumping and associated solutions and proposals, to the DPS client base and partners. This will involve dealing with client's enquiries on site, as well as by telephone and emailed correspondence and interacting with colleagues and principle suppliers to meet the required deadlines. The successful candidate will report directly to the DPS Product Sales Manager.

Qualifications and experience

The candidate ideally will have a valid third level qualification to HND, or degree level in an Engineering, or associated discipline. Experience in a sales environment is essential and should be a minimum of 3 years with a proven success history. Full training in the DPS range of product will be provided.

Main responsibilities and duties

The successful candidate should exhibit the following attributes:-

- Carry out tasks as detailed by the DPS Product Sales Manager.
- The ability to work well within a team.
- Good oral and written communication skills and confidence in dealing with a wide range of people, including clients, contractors, suppliers, designers, managers, directors and plant operators.
- Can report progress of workload as required.
- Can communicate clearly and effectively when required.
- Can complete work to the detailed level applicable to the project, or application, as directed.
- Can learn new skills, with guidance and training.
- Demonstrate a professional attitude.
- Contribute to a shared ownership of workload.
- Has a proactive approach to projects and systems.
- Possess IT skills specifically in Windows OS, Microsoft Office.
- The ability to work under pressure.
- Organisational skills, such as time and resource planning.
- Develop business with existing and new clients to meet agreed targets.

Salary – To be confirmed and dependent on experience.

Car and mobile phone are provided with this role.

Applications to be made to David Jamshidi – Sales Manager in writing, complete with up to date CV detailing previous experience and qualifications.

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